

SETTING EXPECTATIONS:

Working Together as SCORE Mentor and Client

We will provide Mentor support, education and business resources to help you create or grow your business.

We are Mentors, **not consultants**. We are not hired to DO things, such as write a plan, execute a marketing strategy or conduct a social media program.

We will help you, as the client, to encourage you by giving guidance, advice and support.

We provide resources in four ways.

1. **Mentoring** – building relationships with clients.
2. **Education** – workshops and classes that provide business basics.
3. **Online Resources** – information on both our local and national websites – www.charlotte.score.org and www.score.org.
4. **Outside Resources** – lists of local legal, accounting, marketing and insurance companies, all vetted by our SCORE Mentors.

How will YOU best work with your Mentor?

- One-on-one Meeting?
- Email?
- Phone?
- Video Conference?

All of these can work for you.

Contact Us – 704-344-6576

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Key Things to Know About SCORE

Whether you're just starting out in business, already in business or ready to retire or sell, you can get FREE, confidential advice from expert advisors committed to help you succeed.

SCORE is a nation-wide organization where entrepreneurs and small business can come for assistance. Our volunteers, all SCORE Certified Mentors, are retired, semi-retired or still working. We represent a diversity of backgrounds and expertise. We will work with you to find the right Mentor for your needs.

SCORE Charlotte has over 80 Certified Mentors, all with unique business experience. Each attests annually to a Code of Ethics. Each assures all client information is fully confidential.

NO SCORE Mentor can participate financially or receive any remuneration from a client.

Before you leave...

Is there a meeting or follow up conversation scheduled?

On what date?

Is there any deliverable that you and your Mentor have agreed to do?

SCORE Charlotte 6302 Fairview Road, Charlotte, NC 28210 www.charlotte.score.org